



SUPPORT PROGRAMS:

HYDRAULIC CRIMPERS





DRIVEN BY POSSIBILITY™

DESIGNED TO PROVIDE THE BEST EQUIPMENT

Gates partners with our distributors and end users to share the cost of Gates premium hydraulic crimpers. These programs make the latest in crimping technology accessible to all, whether users are converting to Gates hydraulics from competitive hose and crimpers, upgrading existing Gates crimpers, or adding hydraulics to their offering.

Terms:

The new crimper equipment will be drop-shipped, freight prepaid, to the IC or OEM location. Gates distributor will be invoiced for the equipment according to the program at standard equipment payment terms.

THE CRIMPER SUPPORT PROGRAMS FROM GATES ARE THREE PROVEN WAYS TO:

- Convert users of competitive products to Gates
- Upgrade existing Gates crimper equipment
- Introduce Gates hydraulics to new customers



GATES® GC20™ WITH GATES® CORTEX™ INTELLIGENCE

SMART + VERSATILE FOR MAXIMUM EFFICIENCY. This crimper is a process automation platform that demystifies high pressure hydraulics. This digital crimping innovation gives even the newest operators the capability to safely crimp assemblies by combining an easy-to-use interface with real-time connectivity. Gates eCrimp™ provides up-to-date crimping specs through downloads to the crimper touchscreen.



POWER CRIMP® 707

The toughest part of using the PC707 is pushing a button. With this precise yet simple crimper, it takes just a few seconds to make factory-quality hose assemblies. It was the first crimper with an electronic digital readout to indicate gauge settings.



GC®32TSI™ CRIMPER

The first smart crimper featuring an intuitive computer touch screen easily makes hydraulic assemblies from Gates entire hose and coupling product line. The crimper features adjustable retract plus a quick change tool for easy die loading. Gates eCrimp™ provides up-to-date crimping specs through downloads to the crimper touchscreen.



GC16XD

Quick and accurate - it's the ultimate portable crimping solution. Used together, our durable Mini Crimper, Pump, and Saw make it easy to crimp at remote job sites while maintaining the high quality that hydraulic applications demand.



GC®96TSI™-3 CRIMPER

Crimps up to 6" industrial hose and 3" hydraulic hose with 550 ton of crimping force. Large crimper head accommodates a wide variety of coupling terminations using crimpable ferrules and sleeves. Electronic touch screen allows for fast input of crimper settings. Gates eCrimp™ provides up-to-date crimping specs through downloads to the crimper touchscreen.



MOBILECRIMP® 4-20

This crimper is designed to meet crimping needs up to 1-1/4" especially in mobile applications. Easy to use and versatile, the MC4-20 features a digital dial control for accurate crimps. The crimper with stand weighs only 57 pounds.



SC32™ CRIMPER

The SC32 crimper is offered in 110V and 220V single phase versions to match the power supply in your shop. It features the use of the PC707 dies up to 1-1/4". This rugged crimper is designed to cover your shop and counter needs up to 2", 6-spiral.



CRIMPER DETAILS

REFERENCE THE CHART BELOW TO HELP YOU CHOOSE THE BEST CRIMPER FOR YOUR NEEDS

	MC4-20	GC16XD	GC20	PC707	SC32	GC32TSI	GC96TSI-3
Die Set Series	MC Series	16 Series	700 Series	700 Series	700 and DA*	32 Series	32 Series and 96 Series**
Individual Die Offset	No	No	Yes	No	No	Yes	Yes
Max Diameter Braid	1 1/4"	1"	1-1/4"	1-1/4"	2"	2"	6"
Max Diameter Spiral	1 1/4" 4 Spiral	3/4"	1 1/4" 4 Spiral	1 1/4" 4 Spiral	2" 6 Spiral	2" 6 Spiral	3" 6 Spiral
eCrimp Onboard with Touchscreen	No	No	Yes	No	No	Yes	Yes
Saving Favorites	Printed from eCrimp	Printed from eCrimp	On tablet	Printed from eCrimp	Printed from eCrimp	On tablet	On tablet
Portable (Crimper Weight without Dies or pump)	Yes (57lbs)	Yes (47lbs)	No	No	No	No	No
Crimper Orientation	Vertical	Horizontal	Vertical	Vertical	Vertical	Horizontal	Horizontal
Crimper Style	Piston	Crimp Head	Piston	Piston	Piston	Crimp Head	Crimp Head
PUMP OPTIONS							
110V	Yes	Yes	Yes	Yes	Yes	-	-
220V	Yes	Yes	Yes	Yes	Yes	Yes	Yes
220V 3 phase	-	-	-	-	-	Yes	Yes
12V DC	Yes	Yes	-	-	-	-	-
Hand Power	Yes	Yes	-	-	-	-	-
Battery	Yes	Yes	-	-	-	-	-
Air Over Hydraulic	Yes	Yes	-	-	-	-	-

* DA = Dual Action Dies that utilize a base and pusher cone for crimping 1 1/2" and 2"

** 96 Series Dies used for crimping 2" to 6"

CRIMPER LIFT AND REPLACEMENT PROGRAM

This program is designed for industrial consumers (IC) or original equipment manufacturers (OEM) using a competitive crimper. These customers can place a qualifying stock-up order for Gates hoses/couplings and replace the competitive crimper with a new Gates crimper. When the competitive crimp machine is returned to Gates, the customer will receive up to a 50% credit* towards a new Gates crimper.

This program is intended to simplify the conversion of an IC or OEM to the Gates hydraulic system, allowing distributors to significantly reduce costs when converting end users to Gates crimpers. Here's how the program works:

* Reduced to a 45% credit if customer debits Gates

Requirements:

To process your order and get up to a 50% credit on a new Gates crimper, please provide the following:

- A copy of the stock-up order or invoice (showing the total dollar amount of Gates hydraulic hose/couplings ordered by the end user).
- Your distributor purchase order for new Gates crimper. The trade-in crimper must be received no later than three (3) months after the new Gates equipment is shipped.

Stock-up Order Requirements:

A minimum stock-up order of Gates hydraulic hose/couplings is required, depending on new crimper purchased:

CRIMPER	MINIMUM IC/OEM STOCK-UP ORDER*
MC 4-20	\$2,500 (min. \$500 of couplings)
GC20/GC16XD/PC707	\$3,000
SC32	\$7,500
GC32TSi	\$12,500

Trade-in Crimper:

When a competitive crimper (with electric pump and dies in working order) is traded in on a new Gates crimper, you will receive up to a 50% credit. Only equivalent Gates crimpers are eligible (see Crimper trade in allowance chart). Competitive crimpers traded in must be shipped to USA Export complete with pump and dies and must be in working condition. If any of these conditions is not met, deductions will be made as follows:

- Crimper does not work: no credit
- No pump returned: 50% of credit deducted
- No dies returned: 50% of credit deducted
- Hand or foot pump returned instead of electric pump: 25% of credit deducted
- Only \$75 will be given for any swage model

The Competitive Coupling Changeover Credit

This can help offset up to \$1,000 of the cost of converting an IC or OEM to Gates. However, the credit can only be used when the IC or OEM has purchased a new Gates crimper. Only competitive permanent and reusable couplings equivalent to a catalogued Gates permanent coupling are eligible for changeover. The coupling credit amount will be equal to the distributor cost for the Gates equivalent couplings up to a maximum of \$1,000.

To receive credit, please fill out form #35029-R for the crimper and 35028-J for the competitive couplings (if applicable) and email to: Gates Equipment Coordinator, aftermarketpricing@gates.com

Send one hardcopy of each form with the competitive products (freight PREPAID) to: USA Export Corporation, 6435 East 53rd Way, Commerce City, CO 80022



COMPETITIVE CRIMPER	GATES EQUIVALENT CRIMPERS	
Aeroquip		
FT1008	GC20 or PC707	or MC4-20*
FT1204	SC32	or GC32TSi
FT1208	GC20 or PC707	or MC4-20*
FT1306/1340	SC32	or GC32TSi
FT1310	GC20 or PC707	or MC4-20*
FT1320	1" Capacity Crimper**	-
FT1330	GC20 or PC707	or MC4-20*
FT1244	SC32	or GC32TSi
FT1380	GC20 or PC707	or MC4-20*
FT1390	SC32	or GC32TSi
Dayco		
EC/DE 30	1" Capacity Crimper**	-
EZ2000/D1005	GC20 or PC707	or MC4-20*
EZ125	GC20 or PC707	or MC4-20*
EZ100	GC20 or PC707	or MC4-20*
EZ204/EZ204A	SC32	or GC32TSi
DE100/NP100A/5	SC32	or GC32TSi
NP60/DE60/D105	GC20 or PC707	MC4-20*
WB60/D206	SC32	GC32TSi
CrimpMaster		
CrimpMaster	SC32	or GC32TSi
Imperial Eastman		
K20	1" Capacity Crimper**	-
K201	1" Capacity Crimper**	-
K401	GC20 or PC707	or MC4-20*
K501/KK125	GC20 or PC707	or MC4-20*
K601/KK250	SC32	or GC32TSi
K24 1-1/2	SC32	or GC32TSi
K16	1" Capacity Crimper**	-
Caterpillar		
Caterpillar	SC32	GC32TSi
Parker Hannifin		
Parkrimp I	GC20 or PC707	or MC4-20*
Parkrimp II/Superkrimp	SC32	or GC32TSi
KarryKrimp	1" Capacity Crimper**	-
Weatherhead		
T400/401	GC20 or PC707	or MC4-20*
T410/440N	SC32	or GC32TSi
T420/420N/480	GC20 or PC707	or MC4-20*
T450	1" Capacity Crimper**	-
T460/464/465/466/4	1" Capacity Crimper**	-

Crimper Trade-In Allowance Chart

The Crimper Lift and Replacement Program allows you to purchase a new Gates crimper and receive up to a 50% credit when an equivalent competitive crimper is returned. Refer to the chart to determine which Gates crimper is equivalent to your current model. The trade-in allowance is your savings based on the Gates crimper that you purchase, once an equivalent crimper is returned.

TRADE-IN ALLOWANCE VALUE (MAX.)* YOUR CREDIT WITH THE TRADE-IN OF AN EQUIVALENT CRIMPER	
GC20	\$1656
PC707	\$1,505
MC4-20*	\$903 - \$1302*
SC32	\$2,788
GC32TSi	\$9,900
1" Capacity Crimper**	\$675

Refer to the chart at left to determine your trade-in allowance. You may use your credit to trade up to a larger capacity machine.

*MC4-20 trade-in allowance varies according to crimper/pump/dies ordered.
 **No direct Gates equivalent. Trade-in value is \$625 for all 1" capacity crimpers. If you find a competitive crimper that is not listed above, please contact your Gates representative to determine if it is eligible for trade-in credit.



CRIMPER NEW BUSINESS PLACEMENT PROGRAM

This crimper support program is designed to help introduce new IC and OEM customers to the features and benefits of Gates crimping equipment and hydraulic hose/couplings. A minimum stock-up order of Gates hydraulic hose/ couplings is the only requirement you must meet in order to qualify for a 35% discount (30% if customer debits Gates) on new Gates crimper equipment.



CRIMPER	MINIMUM IC/OEM STOCK-UP ORDER*
MC 4-20	\$2,500 (min. \$500 of couplings)
GC20/GC16XD/PC707	\$3,000
SC32	\$7,500
GC32TSi	\$12,500
GC96TSi-3	\$55,000

Order Processing Instructions

To process your order and get up to a 35% credit on new Gates crimper equipment, please provide the following:

- A copy of stock-up order or invoice showing total dollar amount of Gates hydraulic hose/couplings ordered.
- Your distributor purchase order from within previous 30 days for new Gates crimper.

Send to: Your Gates customer service representative.

CRIMPER UPGRADE PROGRAM

This program is designed to convert current IC or OEM customers from older Gates equipment to the newest crimpers in the lineup. By doing so, they can take advantage of the latest features and benefits of innovative Gates technology:



EXISTING EQUIPMENT	UPGRADE TO	MINIMUM IC/OEM STOCK-UP ORDER
PC 3000B	GC32TSi	\$12,500
Omni 21	GC32TSi	\$12,500
PC 3000B	SC32	\$7,500
Omni 21	SC32	\$7,500
PC707	GC20CORTEX*	\$1500

*Using the GC20 CORTEX retrofit kit.

Upgrading a PC 3000B or Omni 21 to a GC32TSi or SC32

Provide current users of a PC 3000B or Omni 21 crimper with the unique features and benefits of the GC32TSi or SC32. With a qualifying stock-up order, you'll receive a 35% price discount on the GC32TSi or SC32 crimper. Plus, with a returned Omni 21 crimper, you'll get an additional \$1,000 credit.

Upgrade a PC707 to a GC20

Offer the current users of PC707s the opportunity to upgrade their crimper to the benefits of GC20 with the GC20 Retrofit kit. With a qualifying order, you'll receive 35% price discount on the GC20r Retrofit Kit.

1. Obtain a minimum qualifying stock-up order for Gates hydraulic hose, couplings or adapters. The stock-up order reflects the distributor selling price to the IC or OEM. The price of the new GC32TSi, SC32 or GC20r Retrofit kit is not included in the stock-up order total.

2. To order equipment and qualify for the 35% discount, please provide the following:

- A copy of the stock-up order or invoice showing the total dollar amount of Gates hydraulics sold to the IC or OEM and the shipping location.
- Your purchase order from within last 30 days for the new GC32TSi, SC32 or GC20r.
- **Send to:** Your Gates customer service representative.

3. The additional upgrade credit of \$1,000 for a used Omni 21 and 35% discount will be issued when the old crimper is received by Gates. The unit must be in good working order and complete with pump and dies. Deductions will be made according to the following criteria:

- Crimper does not work: no credit
- No pump returned: 50% of credit deducted
- No dies returned: 50% of credit deducted

4. Use form #35029-R to return the crimper. Under the section "Returned Crimper Information" record the equipment data. Under the section "Gates Equipment Information" check GC32TSi or SC32 and provide the invoice number and date on which the crimper was purchased.

Email a copy of form 35029-R for returned crimper to: AftermarketPricing@gates.com and send one copy of form 35029-R with PC 3000B (freight PREPAID) to:
 USA Export Corporation
 6435 East 53rd Way
 Commerce City, CO 80022

Send one copy of form 35029-R with Omni 21 (freight PREPAID) to:
 Gates Corporation
 Customer Solutions Center
 330 Inverness Drive South
 Denver, CO 80112